

HOW TO COMMUNICATE PRACTICE PERFORMANCE

PRACTICE ACQUISITION PERFORMANCE

1. JANUARY							2. FEBRUARY							3. MARCH							4. APRIL						
WEEKLY							MONTHLY							QUARTERLY													
(Stand-up/15-minute Meeting)							(60-minute Meeting)							(3-hour Meeting Off Site)													
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7
8	9	10	11	12	13	14	8	9	10	11	12	13	14	8	9	10	11	12	13	14	8	9	10	11	12	13	14
15	16	17	18	19	20	21	15	16	17	18	19	20	21	15	16	17	18	19	20	21	15	16	17	18	19	20	21
22	23	24	25	26	27	28	22	23	24	25	26	27	28	22	23	24	25	26	27	28	22	23	24	25	26	27	28
29	30	31					29	30	31					29	30	31					29	30					
5. MAY							6. JUNE							7. JULY							8. AUGUST						
✓ KPIs							✓ KPIs							✓ KPIs													
• Prior Week							• Prior Month							• Qtr Over Qtr													
✓ Schedule							• Year Over Year							• Year Over Year													
9. SEPTEMBER							10. OCTOBER							11. NOVEMBER							12. DECEMBER						
✓ Issues/Resolutions							✓ Schedule							✓ Schedule													
✓ Issues/Resolutions							✓ Issues/Resolutions							✓ Issues/Resolutions													